## CONSOLIDATION BALANCE SHEET

## Quarter 3/2010

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 338,685,605,722 | 212,414,555,114 |
| I. Cash and cash equivalents | 110 |  | 44,244,010,180 | 12,712,622,388 |
| 1. Cash | 111 |  | 44,244,010,180 | 12,712,622,388 |
| 2. Cash equivalents | 112 |  | --------------- | ---------------- |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  | - | - |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 150,197,680,387 | 57,873,951,873 |
| 1. Trade accounts receivables | 131 |  | 59,276,129,962 | 34,047,220,108 |
| 2. Advances to suppliers | 132 |  | 19,331,395,654 | 12,604,195,048 |
| 3. Short-term internal receivables | 133 |  | 60,773,600,303 |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 11,742,740,052 | 11,915,710,055 |
| 6. Provision for short-term bad receivables | 139 |  | $(926,185,584)$ | $(693,173,338)$ |
| IV. Inventories | 140 |  | 132,785,104,716 | 134,265,194,365 |
| 1. Inventories | 141 |  | 132,836,947,116 | 134,317,036,765 |
| 2. Provision for devaluation of inventories | 149 |  | $(51,842,400)$ | $(51,842,400)$ |
| V. Other short-term assets | 150 |  | 11,458,810,439 | 7,562,786,488 |
| 1. Short-term prepaid expenses | 151 |  | 4,100,982,929 | 2,362,925,522 |
| 2. VAT deductible | 152 |  | 2,097,801,997 | 984,679,674 |
| 3. Tax and accounts receivable from State budget | 154 |  | 280,796,488 | 351,233,347 |
| 4. Other short-term assets | 158 |  | 4,979,229,025 | 3,863,947,945 |
| B. LONG-TERM ASSETS ( $200=\mathbf{2 1 0}+\mathbf{2 2 0}+\mathbf{2 4 0}+\mathbf{2 5 0}+\mathbf{2 6 0}$ ) | 200 |  | 91,385,630,934 | 98,829,224,535 |
| I. Long-term receivables | 210 |  | 9,928,000 | 94,320,000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 9,928,000 | 94,320,000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 53,309,973,509 | 58,680,861,371 |
| 1. Tangible fixed assets | 221 |  | 47,406,152,758 | 53,327,644,513 |
| - Historical cost | 222 |  | 87,178,428,110 | 88,326,677,187 |
| - Accumulated depreciation | 223 |  | (39,772,275,352) | (34,999,032,674) |
| 2. Finance leases fixed assets | 224 |  | 565,766,973 | 676,460,519 |
| - Historical cost | 225 |  | 887,980,197 | 887,980,197 |
| - Accumulated depreciation | 226 |  | $(322,213,224)$ | (211,519,678) |
| 3. Intangible fixed assets | 227 |  | 1,624,056,689 | 1,543,234,376 |
| - Historical cost | 228 |  | 2,836,545,013 | 2,478,296,615 |
| - Accumulated depreciation | 229 |  | (1,212,488,324) | (935,062,239) |
| 4. Construction in progress expenses | 230 |  | 3,713,997,089 | 3,133,521,963 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | 332,114,000 | 332,114,000 |
| - Accumulated depreciation (*) | 242 |  | (332,114,000) | (332,114,000) |
| IV. Long-term financial investments | 250 |  | 27,487,935,545 | 29,008,424,984 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 27,237,747,214 | 27,237,747,214 |
| 3. Other long-term investments | 258 |  | 251,487,230 | 2,885,068,079 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | $(1,298,899)$ | (1,114,390,309) |
| V . Other long-term assets | 260 |  | 10,577,793,880 | 11,045,618,180 |
| 1. Long-term prepaid expenses | 261 |  | 6,587,037,075 | 7,463,633,399 |
| 2. Deferred income tax assets | 262 |  | 583,278,444 | 362,945,121 |
| 3. Others | 268 |  | 3,407,478,361 | 3,219,039,660 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 430,071,236,656 | 311,243,779,649 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=\mathbf{3 1 0}+330$ ) | 300 |  | 289,720,758,618 | 169,164,478,272 |
| I. Short-term liabilities | 310 |  | 275,611,838,944 | 151,973,173,662 |
| 1. Short-term borrowing and debts | 311 |  | 72,320,644,150 | 38,194,892,988 |
| 2. Trade accounts payable | 312 |  | 90,866,179,470 | 92,696,754,129 |
| 3. Advances from customers | 313 |  | 23,556,517,526 | 2,474,195,565 |
| 4. Taxes and liabilities to State budget | 314 |  | 4,935,862,363 | 1,400,540,415 |
| 5. Payable to employees | 315 |  | 3,213,351,591 | 3,116,457,369 |
| 6. Payable expenses | 316 |  | 13,980,478,101 | 8,501,419,149 |
| 7. Accounts payables | 317 |  | 60,773,600,303 |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 7,210,004,476 | 6,968,002,226 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | (1,244,799,036) | (1,379,088,179) |
| II. Long-term liabilities | 330 |  | 14,108,919,674 | 17,191,304,610 |
| 1. Long-term accounts payables-----------1rade | 331 |  |  |  |
| 2. Long--term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long--term payables | 333 |  | 2,498,-------10, |  |
| 4. Long-term borrowing and debts | 334 |  | 11,466,627,703 | 14,841,627,703 |
| 5. Deferred income tax | 335 |  | 39,173,788 | $39,173,788$ |
| 6. Provision for unemployment allowance | 336 |  | 104,307,578 | 217,172,936 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 140,350,478,037 | 142,079,301,376 |
| I. Capital sources and funds | 410 |  | 140,350,478,037 | 142,079,301,376 |
| 1. Paid-in capital | 411 |  | 100,589,060,000 | 100,589,060,000 |
| 2. Capital surplus | 412 |  | 34,551,810,046 | 34,551,810,046 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  | (2,021,016,640) | (32,400,000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 19,247 | 19,247 |
| 7. Investment and development fund | 417 |  | 970,956,900 | 2,002,730,165 |
| 8. Financial reserve fund | 418 |  | 529,023,710 | 1,827,959,643 |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | 5,730,624,774 | 3,140,122,275 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  |  |  |
| TOTAL RESOURCES | 440 |  | 430,071,236,655 | 311,243,779,648 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 3,867,713,291 | 4,689,433,760 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 0 | 0 |
| 5. Foreign currencies: |  |  |  |  |
| + USD |  |  | 137.16 | 237.53 |
| + EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

## CONSOLIDATION INCOME STATEMENT

Quarter 3/ 2010

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 96,257,676,240 | 88,754,019,556 | 234,607,084,307 | 220,541,118,093 |
| 2. Deductions | 02 |  | 2,174,301,605 | 3,065,277,551 | 5,091,552,584 | 6,008,262,436 |
| 3. Net sales and services | 10 |  | 94,083,374,635 | 85,688,742,005 | 229,515,531,723 | 214,532,855,657 |
| 4. Cost of goods sold | 11 |  | 65,776,208,165 | 62,883,504,360 | 157,323,264,566 | 155,864,526,556 |
| 5. Gross profit | 20 |  | 28,307,166,470 | 22,805,237,645 | 72,192,267,157 | 58,668,329,101 |
| 6. Financial income | 21 |  | 526,054,372 | (2,167,519,346) | 1,458,088,664 | (1,360,086,852) |
| 7. Financial expenses | 22 |  | 2,494,112,278 | 1,133,228,750 | 5,741,578,831 | 3,755,658,491 |
| Include: Interest expense | 23 |  | 2,320,486,451 | 998,339,168 | 5,354,292,555 | 3,208,666,451 |
| 8. Selling expenses | 24 |  | 20,478,683,854 | 18,402,324,612 | 54,925,110,695 | 49,071,998,988 |
| 9. General \& administrative expenses | 25 |  | 4,725,351,572 | 4,505,358,781 | 13,627,201,249 | 12,803,755,781 |
| 10. Net operating profit | 30 |  | 1,135,073,138 | (3,403,193,844) | (643,534,954) | (8,323,171,011) |
| 11. Other income | 31 |  | 17,186,428,292 | 3,270,066,960 | 22,610,283,216 | 8,076,847,655 |
| 12. Other expenses | 32 |  | 9,604,483,295 | 170,072,822 | 11,363,314,123 | 631,814,353 |
| 13. Other profit | 40 |  | 7,581,944,997 | 3,099,994,138 | 11,246,969,093 | 7,445,033,302 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax (50=30+40) | 50 |  | 8,717,018,135 | (303,199,706) | 10,603,434,139 | (878,137,709) |
| 16. Current corporate income tax expenses | 51 |  | 3,571,571,224 | 375,988,447 | 4,653,392,765 | 706,574,733 |
| 17. Deferred corporate income tax expenses | 52 |  | (109,061,045) | $(37,970,507)$ | (220,333,323) | $(61,589,946)$ |
| 18. Profit after tax $(60=50-51-52)$ | 60 |  | 5,254,507,956 | (641,217,646) | 6,170,374,697 | (1,523,122,496) |
| 18.1 Profit after tax of minorities | 61 |  |  |  |  |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  |  |  |  |  |
| 19. EPS (VND/share) | 70 |  |  |  |  |  |

CONSOLIDATION CASH FLOW STATEMENT
Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 141,149,214,793 | 109,692,316,413 |
| 2. Cash paid for supplier | 02 |  | (123,826,029,652) | (94,959,637,428) |
| 3. Cash paid for employee | 03 |  | $(9,405,898,525)$ | $(8,386,648,411)$ |
| 4. Cash paid for interest | 04 |  | $(2,385,184,559)$ | $(926,800,420)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(1,915,657,238)$ | $(330,204,435)$ |
| 6. Other receivables | 06 |  | 18,820,513,216 | 5,892,276,110 |
| 7. Other payables | 07 |  | (9,731,231,616) | (14,467,649,005) |
| Net cash provided by (used in) operating activities | 20 |  | 12,705,726,419 | (3,486,347,176) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(94,725,017)$ | (189,877,771) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | - |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 41,153,573 | 182,785,695 |
| Net cash used in investing activities | 30 |  | (53,571,444) | (7,092,076) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1.-Cash received from issuing stock, other owners'-- equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | (1,000,000,000) | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 77,385,536,053 | 21,785,462,886 |
| 4. Cash paid to principal debt | 34 |  | (53,104,959,139) | (29,915,368,491) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | 23,280,576,914 | (8,129,905,605) |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | 35,932,731,889 | $(11,623,344,857)$ |
| Cash and cash equivalents at beginning of year | 60 |  | 8,311,278,291 | 25,193,590,175 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 44,244,010,180 | 13,570,245,318 |

